



## KEEP LAB REVENUE IN YOUR PRACTICE

**PROVIDER OF PHYSICIAN IN-OFFICE PCR LAB SOLUTIONS**  
**UTI • VAGINITIS • STI • HSV • RESPIRATORY • FLU • COVID**  
**NAIL FUNGAL • WOUND • GI • ANTIBIOTIC RESISTANCE**

### Questions & Answers

#### What does MicroBioDx do?

With no upfront cost to your practice, we install turnkey molecular PCR testing labs in physician offices. We handle licensing, equipment, Standard Operating Procedures, staffing help, management, and training.

#### Who do we serve?

Primary Care, Urologists, OB/GYN, ENT, Pediatrics, Podiatry, Wound Care, Urgent Care, and others with 5 or more samples per workday. Hospitals & labs are also clients.

#### Why would a physician install their own lab for this testing?

Number one, the molecular testing is very rapid (in 1-2 hours), and accurate for specific pathogens. Second, we include antibiotic resistance markers on our tests. Third, physicians can bill for tests they run in their own lab, under the practice's insurance contracts, and keep the revenue.

#### How much do these tests reimburse?

Medicare pays \$600-\$1,000 per test in most regions of the country. Most commercial, and some Medicaid insurance plans pay for in office testing as well.

#### How much revenue can a practice make?

A practice running only 5 on-site PCR tests per workday can potentially earn \$20k to \$70k or more in profit per month in ancillary income.



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